

Premier Expo, part of a world leading exhibition organiser, a plc company with the HQ in London, is looking for International Sales Manager

As a customer centric organisation we firmly believe in nurturing every business relationship with a view to a long term partnership adapting and extending the same principles to all our employees. We recognise that our people are the key to our continued success and are calling on you to be part of our successful international sales team. If you are looking for a challenge and want to be part of our aggressive expansion then apply immediately and send your CV

Requirements to the Job Candidate:

- High education, preferable foreign University degree
- Fluent speaker of English (knowledge of other European languages would be an advantage)
- Experience in sales required
- A well-rounded, passionate and ambitious young individual with a natural ability to quickly build relationships on the phone and face-to-face
 - A good communicator, energetic personality with thrive off travelling the world
 - Readiness to work under pressure, aimed at the result, high level of self motivation, skills in argumentations and convincing
- Project management skills (team work)
- Experience in devising sales campaigns
- Work experience abroad preferable

Main responsibilities:

- Exhibition space sales, building long term relations with the clients
- Professional events organization in the framework of the exhibition
- Building relationships with business organizations
- Work with International offices
- Achieving project's financial targets
- Monitoring the target market

We offer:

- Long term partnership adapting and extending the same principles to all our employees
- Official employment and wage
- Three month probation period
- medical insurance after probation
- development